

# Engineering Economic Analysis

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Prof. D. J. LEE, SNU



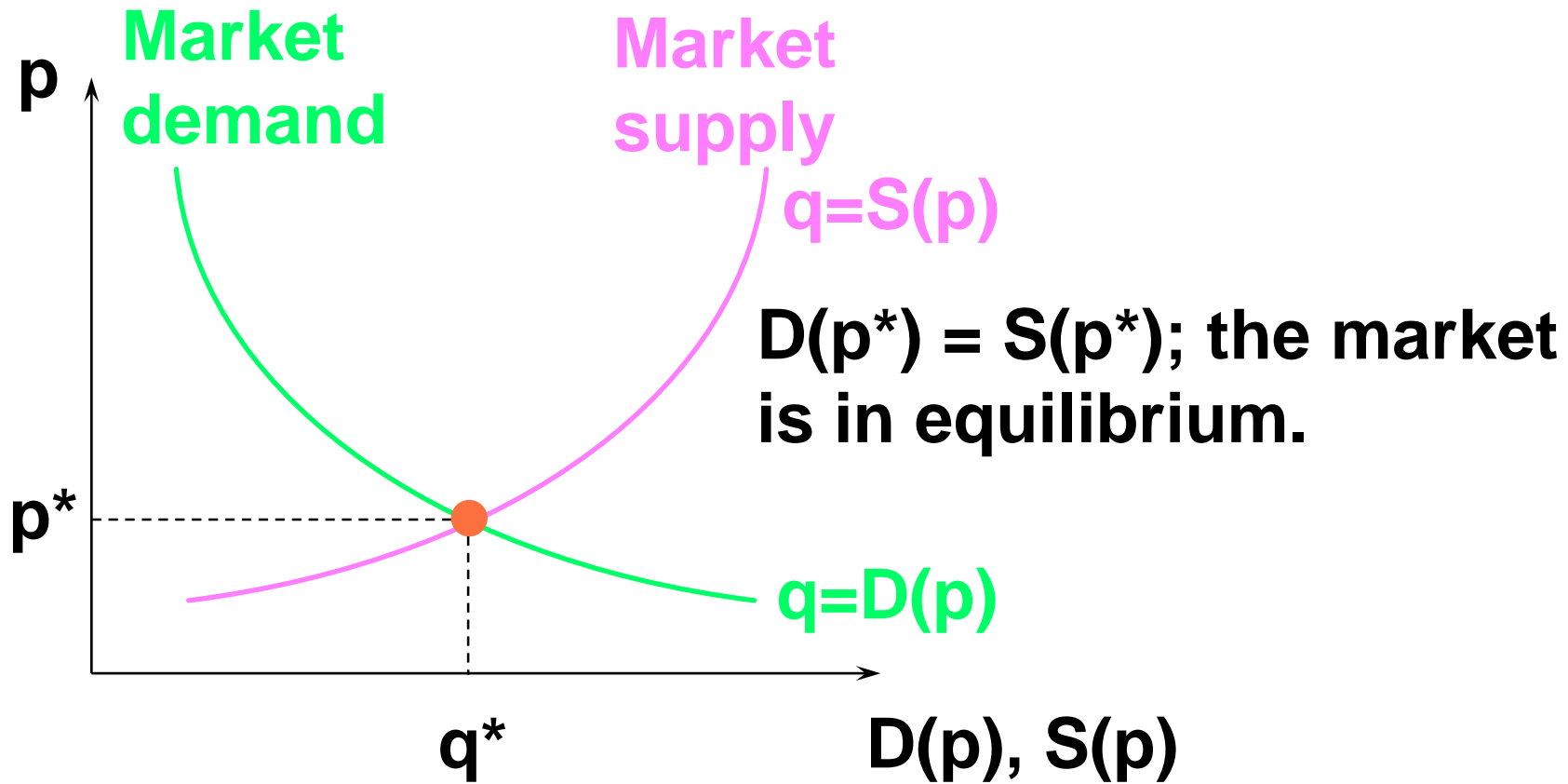
Chap. 16

**EQUILIBRIUM**

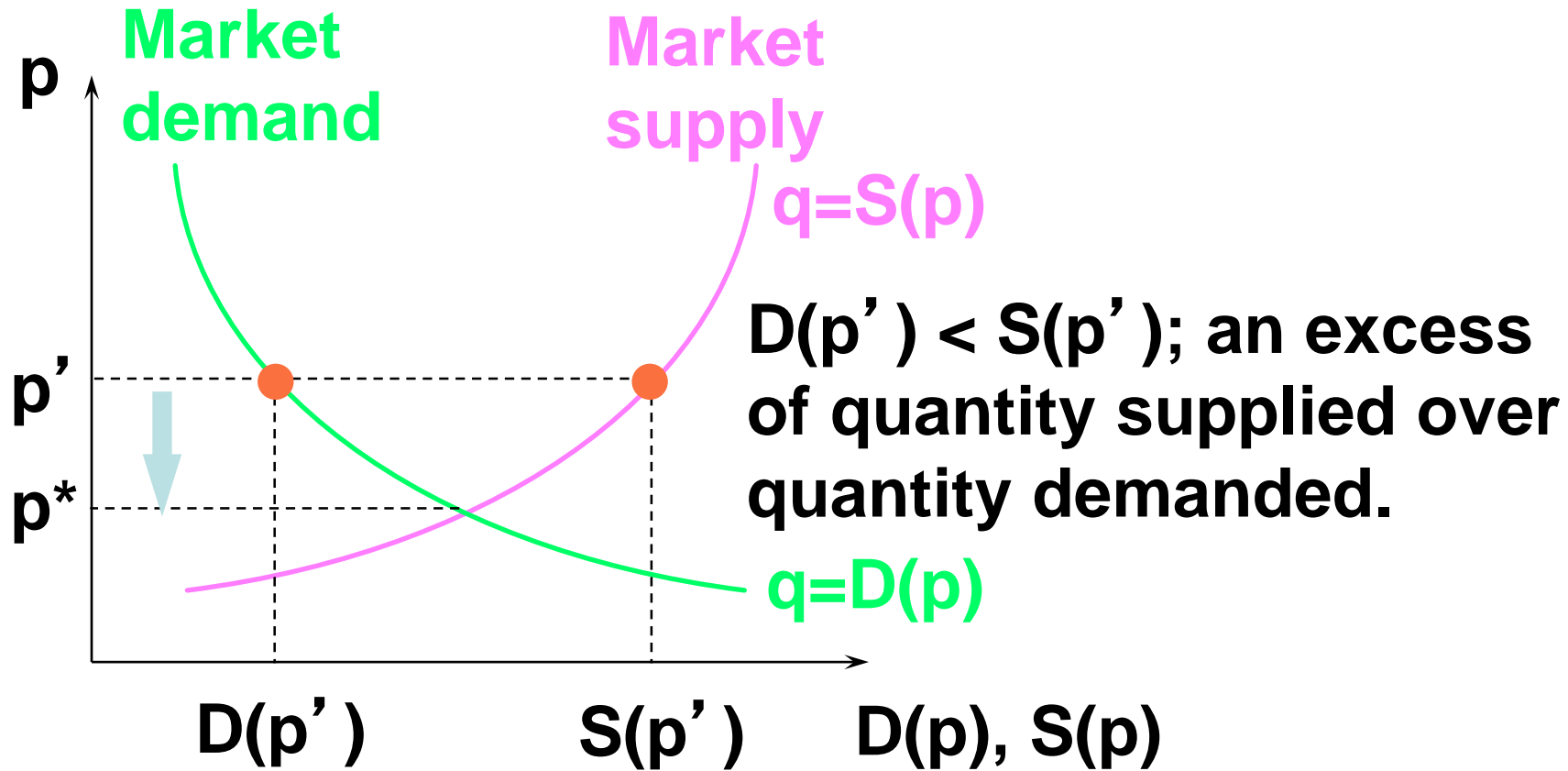
# Market Equilibrium

- **Competitive Market:** where each economic agent takes the market price as outside of his (her) control
  - Each consumer or provider is so small that has a negligible effect on the market price
  - In competitive market, each economic agent simply determines their best response given those market prices
- **Market demand curve:**  $D(p)$
- **Market supply curve:**  $S(p)$  measures how much the provider (or firms) is willing to supply of a good at each possible market price

# Market Equilibrium

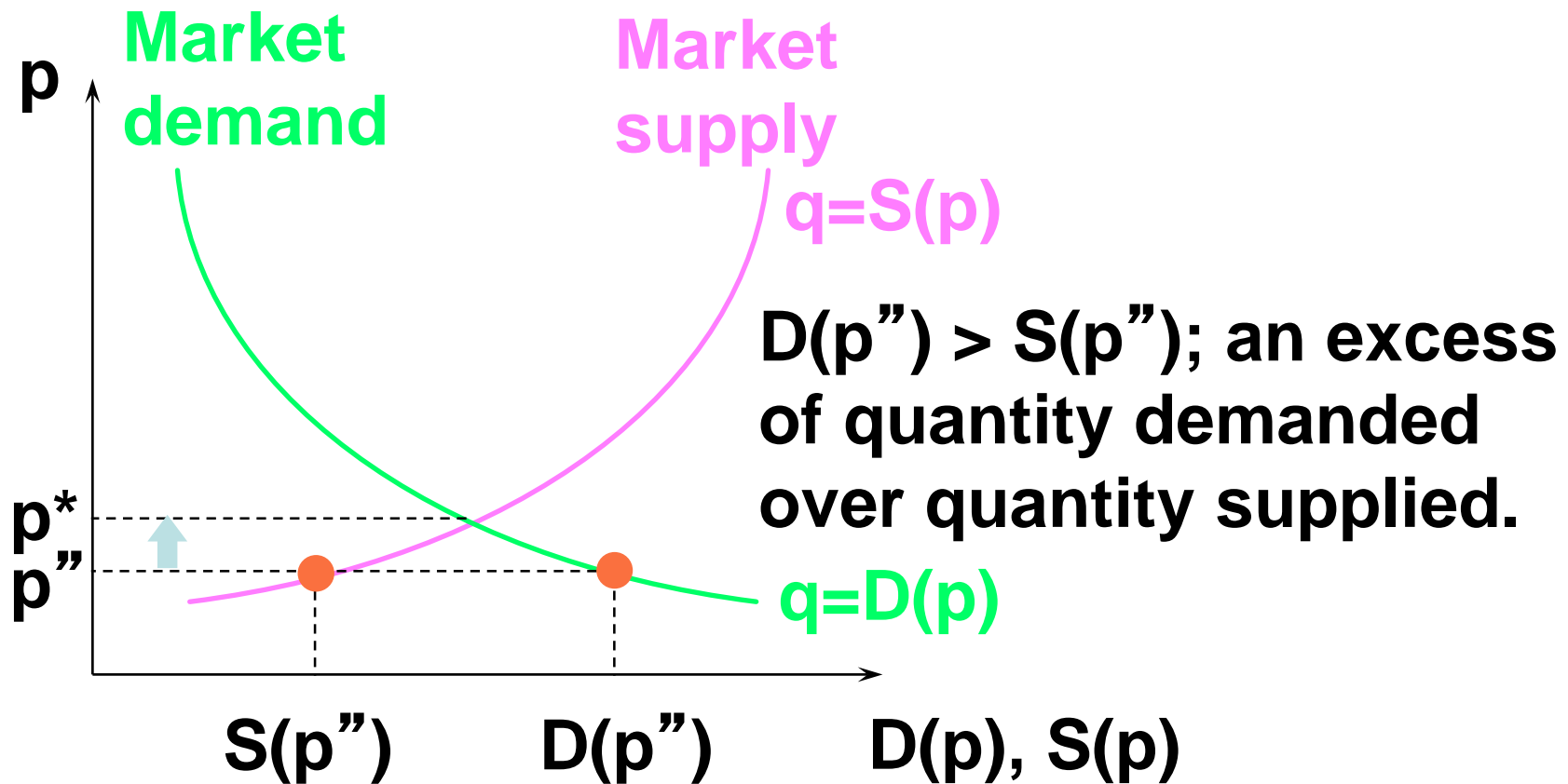


# Market Equilibrium



**Market price must fall towards  $p^*$ .**

# Market Equilibrium



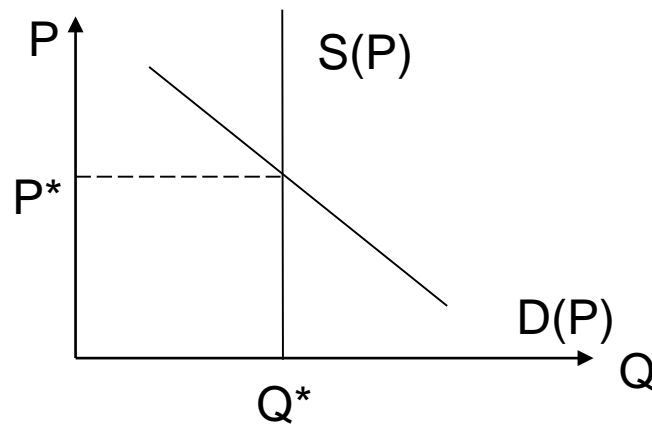
**Market price must rise towards  $p^*$ .**

# Market Equilibrium

- “An economic equilibrium is a situation where all agents are choosing the best possible action for themselves and each person’s behavior is consistent with that of others”
  - At any price other than an equilibrium price, some agent’s behaviors would be infeasible, and there would therefore be a reason for their behavior change.
  - Thus, a price that is not an equilibrium price cannot be expected to persist since at least some agents would have an incentive to change their behavior

# Two Special Cases

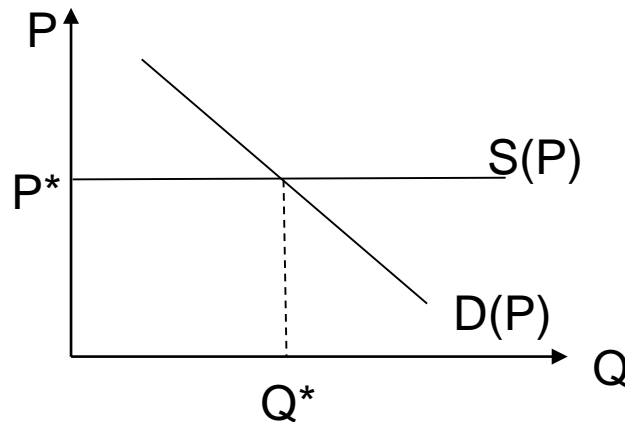
- Fixed supply curve



- $Q^*$  is determined entirely by supply
- $P^*$  is determined entirely by demand

# Two Special Cases

- Horizontal supply curve



- $P^*$  is determined entirely by supply
  - $Q^*$  is determined entirely by demand
- In general,  $P^*$  and  $Q^*$  are jointly determined by the demand and supply.



# Demand & Supply Curve

- Example: Linear curves

$$D(P) = a - bP$$

$$S(P) = c + dP$$

- Equilibrium condition

$$D(P) = S(P) \Rightarrow a - bP = c + dP$$

- Equilibrium price

$$P^* = \frac{a - c}{d + b}$$

- Equilibrium quantity

$$D(P^*) = a - b \frac{a - c}{d + b} = \frac{ad + bc}{d + b}$$

# Inverse Demand & Supply Curve

- Inverse curves

$$D(p) \xrightarrow{\text{inverse}} P_D(q)$$

$$S(p) \xrightarrow{\text{inverse}} P_S(q)$$

- Equilibrium

$$P_D(q^*) = P_S(q^*)$$

- Example: Linear curves

$$\begin{array}{ccc} D(P) = a - bP & \xrightarrow{\text{inverse}} & P_D(q) = \frac{a - q}{b} \\ S(P) = c + dP & \xrightarrow{\text{inverse}} & P_S(q) = \frac{q - c}{d} \end{array}$$

# Demand & Supply Curve

- Equilibrium condition

$$P_D(q) = P_S(q) \Rightarrow \frac{a-q}{b} = \frac{q-c}{d}$$

- Equilibrium quantity

$$q^* = \frac{ad+bc}{d+b}$$

- Equilibrium price

$$P_D(q^*) = \frac{a}{b} - \frac{1}{b} \frac{ad+bc}{d+b} = \frac{a-c}{d+b}$$

# Tax

- Quantity taxes: tax levied per unit of quantity bought or sold

- $t$ : amount of quantity tax per unit sold

$$P_D = P_S + t$$

- If the tax is levied on sellers then it is an *excise tax*.
- If the tax is levied on buyers then it is a *sales tax*.

- Value taxes: tax expressed in percentage units

- $\tau$ : tax rate

$$P_D = (1 + \tau)P_S$$

# Tax

- What happens in a market when a quantity tax is imposed.
- Suppose the supplier is required to pay the tax.
  - Supply depends on the supply price (the amount of the supplier actually gets after paying tax),  $S(P_S)$
  - Demand depends on the demand price (the amount that the demander actually pays),  $D(P_D)$

$$D(P_D) = S(P_S)$$

$$P_S = P_D - t$$

- Thus,

$$D(P_D) = S(P_D - t) \text{ or}$$

$$D(P_S + t) = S(P_S)$$

# Tax

- When the demander has to pay the tax.
  - Demander should pay  $P_D$  which includes the tax to buy a good.
  - Tax goes to the government and the price supplier can get will be only the remaining amount

$$P_D - t = P_S$$

- Thus,  $D(P_D) = S(P_D - t)$
- It doesn't matter who is responsible for paying the tax

# Tax

- When we use the inverse functions,

$$P_D(q), P_S(q)$$

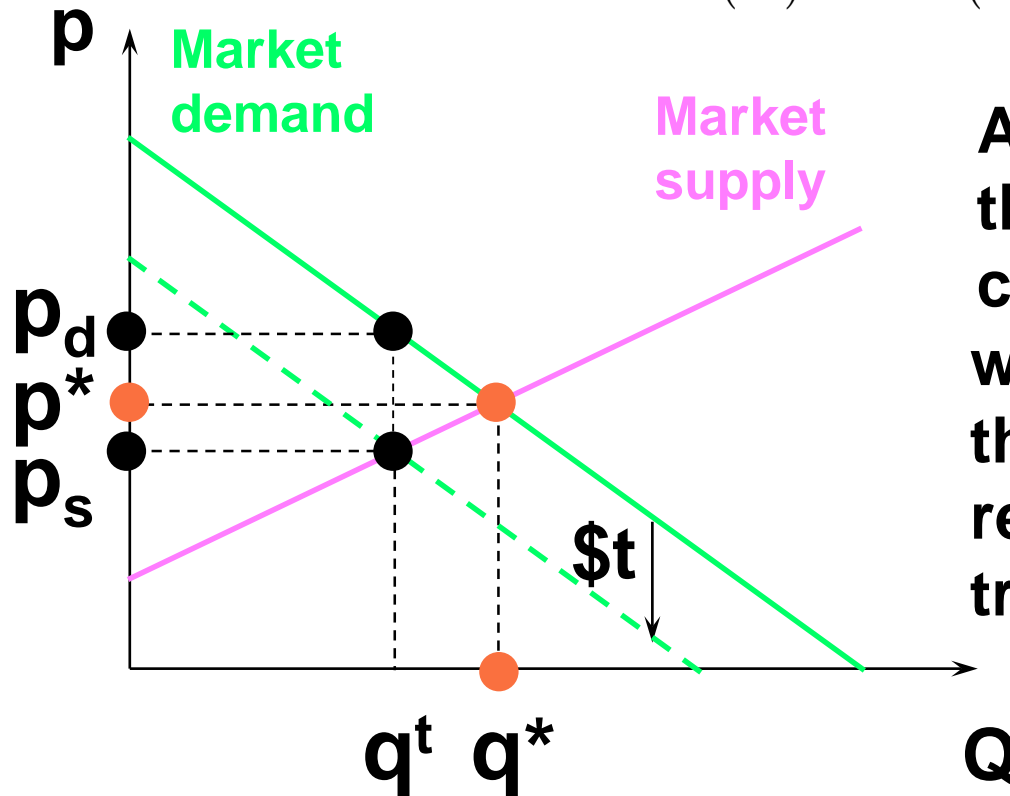
- Note that the quantity supplied must be the same with the demanded amount,  $q^t$
- the equilibrium quantity traded is that  $q^t$  such that the demand price at  $q^t$  minus the tax being paid is just equal to the supply price at  $q^t$

$$\begin{cases} P_D(q^t) - t = P_S(q^t), & \text{when sales tax} \\ P_S(q^t) + t = P_D(q^t), & \text{when excise tax} \end{cases}$$

- Also same equations!!

# Tax(sales tax)

$$\text{Sales tax : } P_D(q^t) - t = P_S(q^t)$$



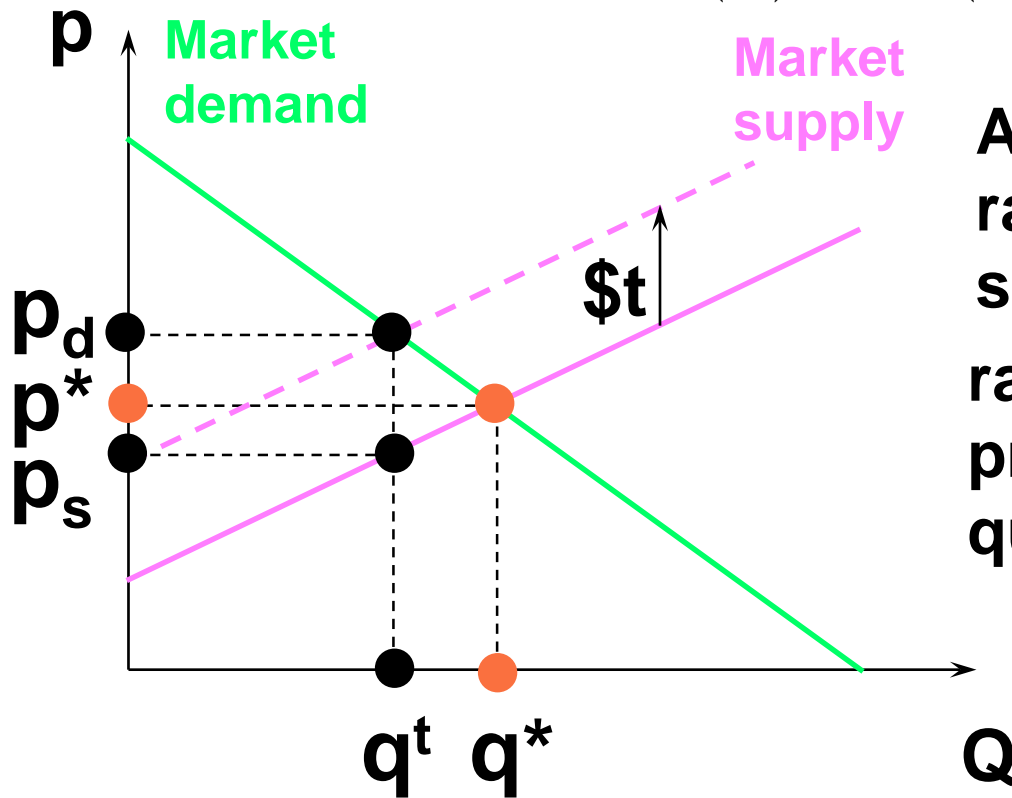
**A sales tax lowers the market demand curve by  $\$t$ , which lowers the sellers' price and reduces the quantity traded.**

**And demanders pay  $p_d = p_s + t$ .**



# Tax(excise tax)

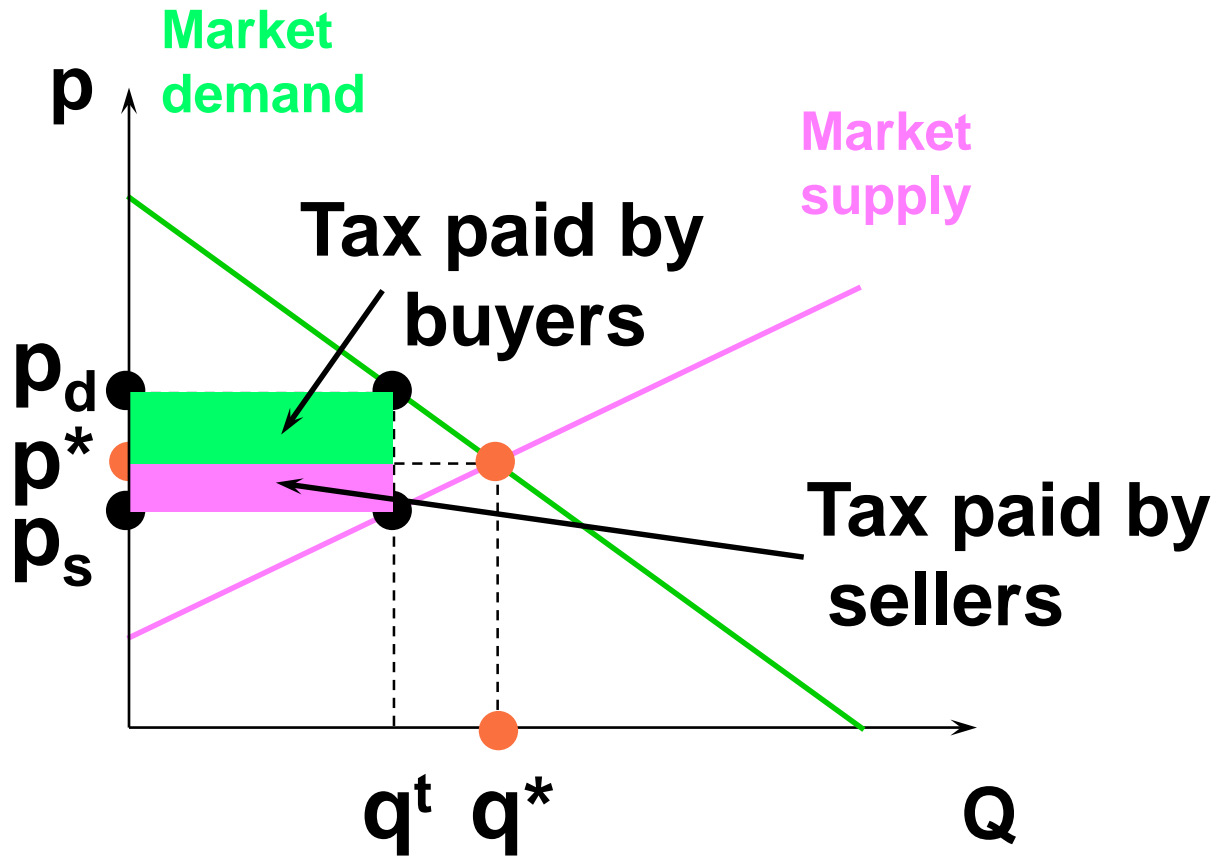
$$\text{Excise tax : } P_S(q^t) + t = P_D(q^t)$$



**An excise tax raises the market supply curve by \$t, raises the demanders' price and lowers the quantity traded.**

**And sellers receive only  $p_s = p_d - t$ .**

# Tax



# Tax(example)

- Linear functions

$$D(P) = a - bP_D$$

$$S(P) = c + dP_S$$

- Equilibrium condition after quantity tax

$$\begin{cases} a - bP_D = c + dP_S \\ P_D = P_S + t \end{cases}$$

- Solving

$$a - b(P_S + t) = c + dP_S$$

- Equilibrium prices

$$P_S^* = \frac{a - c - bt}{d + b}$$

$$P_D^* = P_S^* + t = \frac{a - c - bt}{d + b} + t = \frac{a - c + dt}{d + b}$$

# Tax(example)

- Equilibrium quantity

$$\begin{aligned}q^t &= D(p_D) = S(p_S) \\ &= \frac{ad + bc - bdt}{b + d}\end{aligned}$$

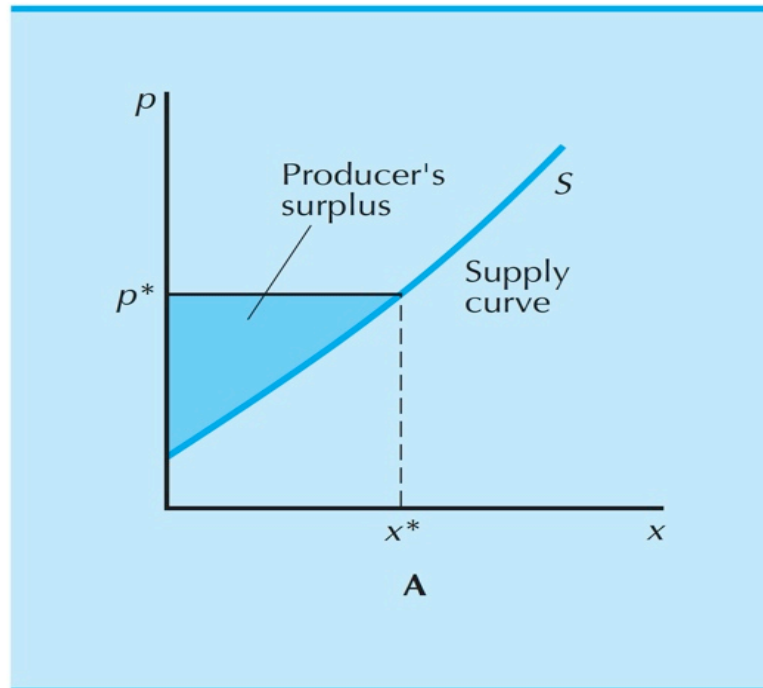
- As  $t$  increases,  $p_S$  falls,  $p_D$  rises, and  $q^t$  falls

# Deadweight Loss of a Tax

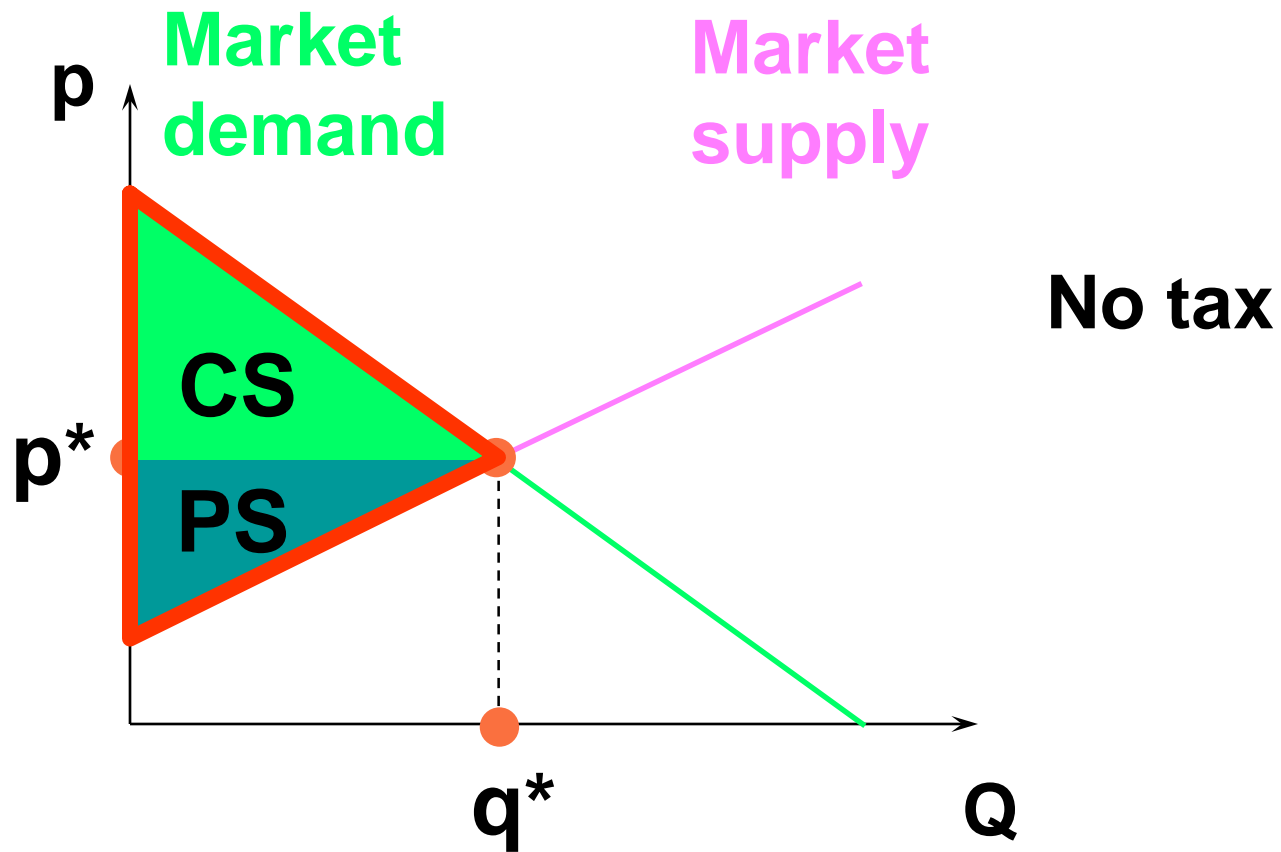
- Social cost of a tax using the consumer's and producers' surplus
- A quantity tax imposed on a competitive market reduces the quantity traded and so reduces gains-to-trade (*i.e.* the sum of Consumers' and Producers' Surplus).
- The lost total surplus is the tax's deadweight loss, or excess burden.

# Deadweight Loss of a Tax

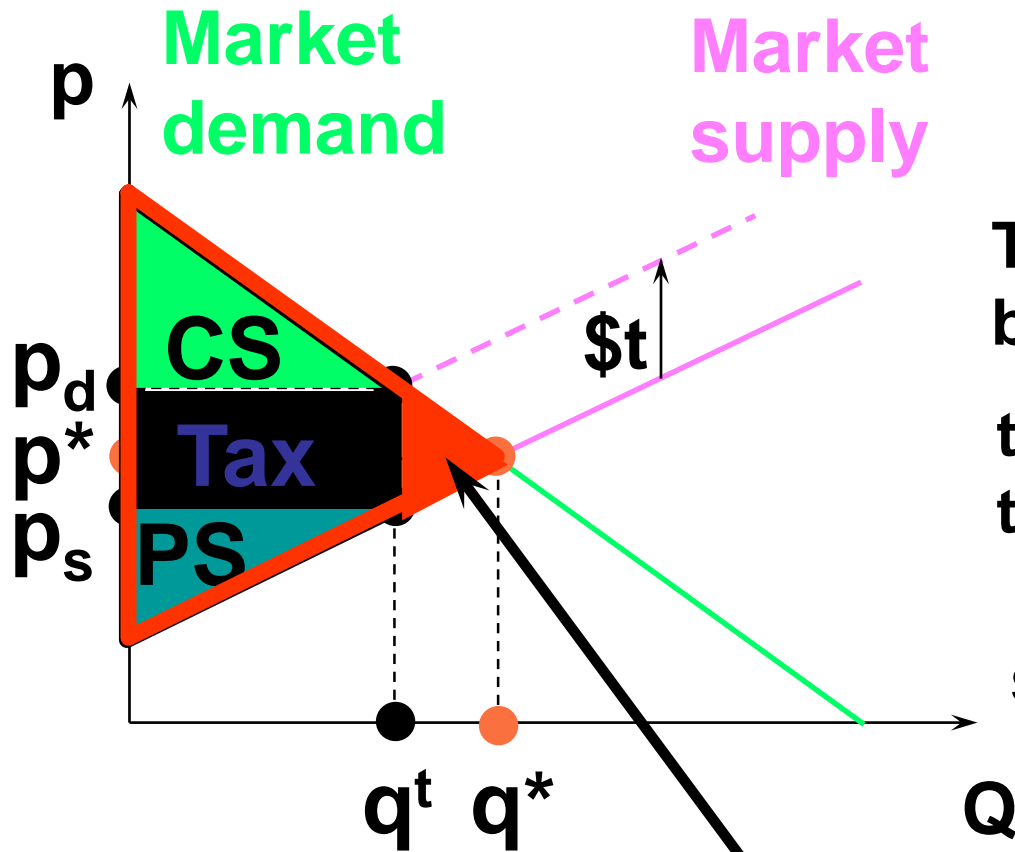
- Producers' surplus: changes in a firm's welfare can be measured in dollars much as for a consumer.
  - Profits



# Deadweight Loss of a Tax



# Deadweight Loss of a Tax

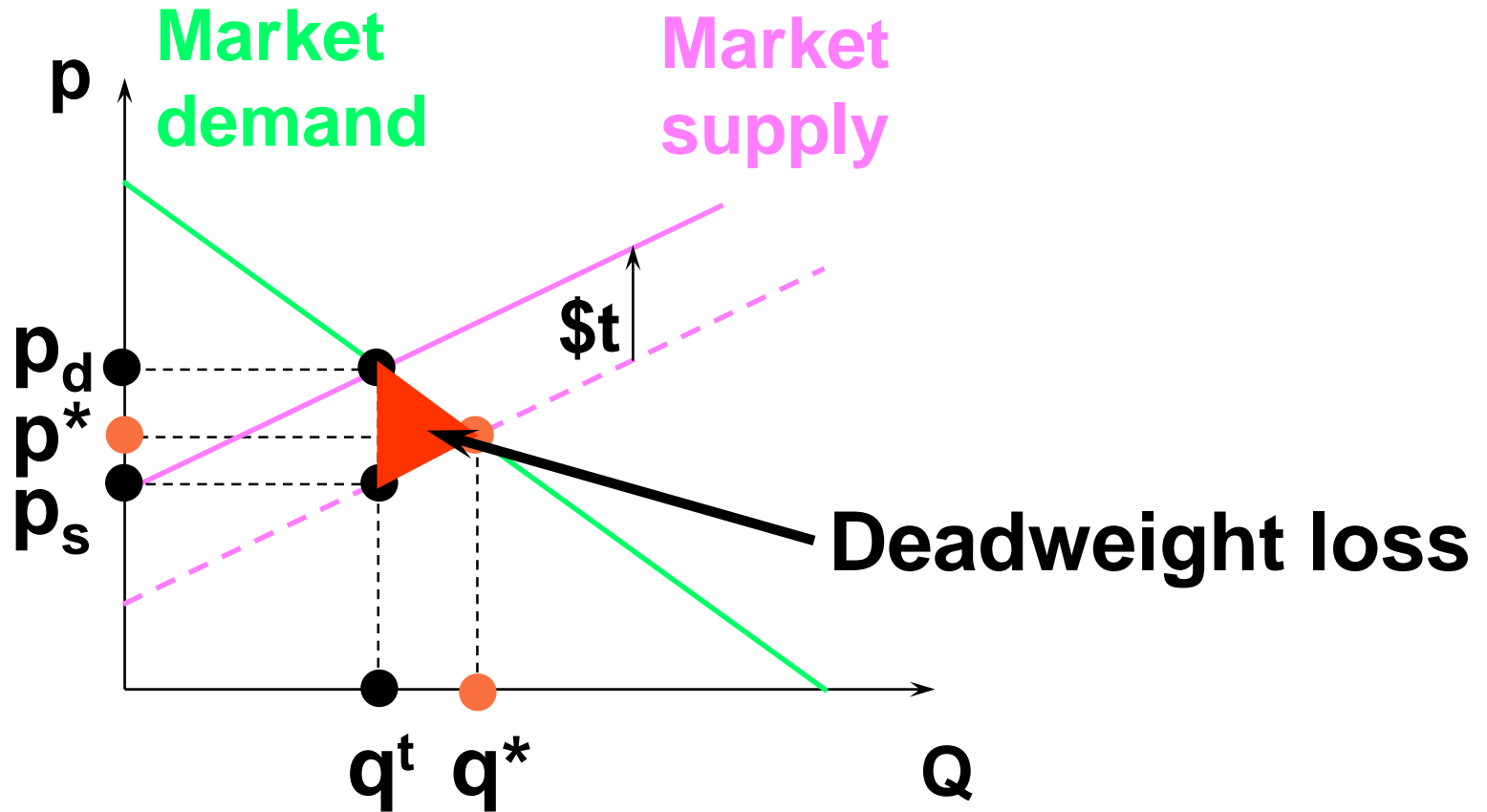


The tax reduces both CS and PS, transfers surplus to government, lowers total surplus.

**Deadweight loss**



# Deadweight Loss of a Tax



# Example: Market for loans

- The interest rate serves as a price in the market for loans

- $D(r)$  = demand for loans by borrowers
- $S(r)$  = supply of loans by lenders
- Equilibrium interest rate  $r^*$

$$D(r^*) = S(r^*)$$

- Tax system

- There is a income tax on the interest earned for lenders
  - Income from interest will decrease from  $r$  to  $(1-t)r$
- There is a tax deduction on the interest charges for borrowers
  - Expense by interest will decrease from  $r$  to  $(1-t)r$

# Example: Market for loans

- Equation for interest rate determination

$$D((1 - t)r') = S((1 - t)r')$$

- Note that  $D(r^*) = S(r^*)$

- Therefore, if  $r^* = (1 - t)r'$

$$D((1 - t)r') = S((1 - t)r')$$

- Thus the interest rate in the presence of tax will be higher

$$r' = \frac{r^*}{(1 - t)}$$

# Example: Market for loans

## ■ Inverse functions approach

- *Inverse demand function ( $r_b(q)$ ): what the after-tax interest rate would have to be to induce borrowers to borrow  $q$*
- *Inverse supply function ( $r_l(q)$ )*

## ■ Equilibrium amount lent, $q^*$

$$r_b(q^*) = r_l(q^*)$$

## ■ Tax system when market interest rate is $r$

- After-tax rate facing borrowers will be  $(1-t_b)r$
- The quantity of borrowing will be determined by

$$(1 - t_b)r = r_b(q) \quad \text{or} \quad r = \frac{r_b(q)}{1 - t_b}$$

# Example: Market for loans

## ■ Tax system when market interest rate is $r$

- After-tax rate facing lenders will be  $(1-t_l)r$
- The quantity of lending will be determined by

$$(1 - t_l)r = r_l(q) \quad \text{or} \quad r = \frac{r_l(q)}{1 - t_l}$$

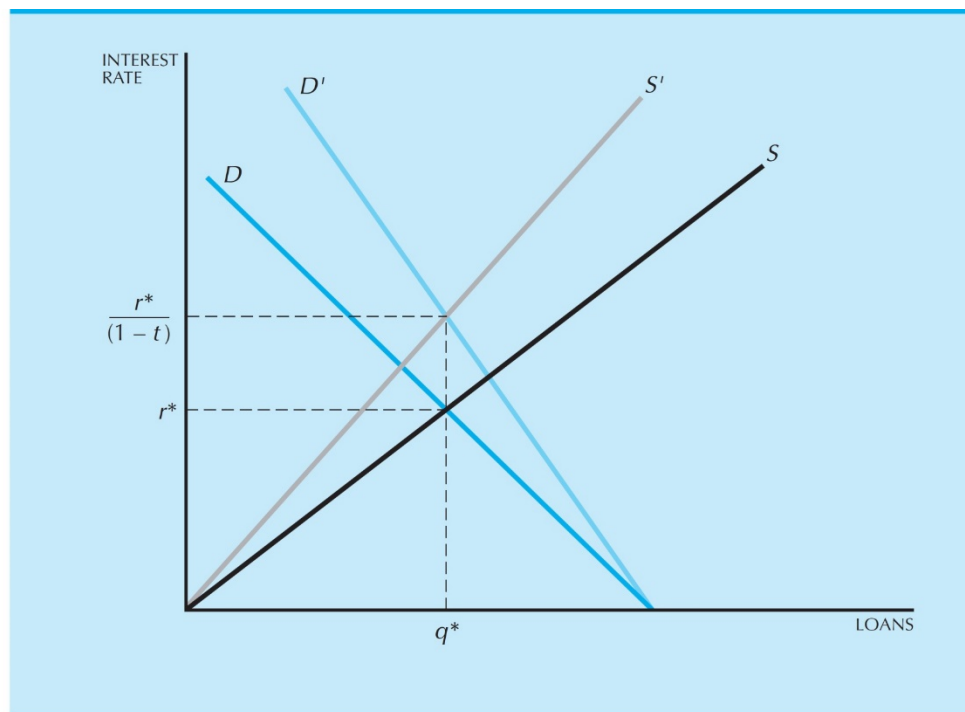
- Combining two equations gives

$$r = \frac{r_b(\hat{q})}{1 - t_b} = \frac{r_l(\hat{q})}{1 - t_l}$$

- If  $t_b = t_l$ , then  $\hat{q} = q^*$

# Example: Market for loans

- Equilibrium in the loan market when  $t_b = t_l = t$



- After-tax interest rate and the amount borrowed are unchanged

# Example: Market for loans

- Tax in the market for loans has impacts on
  - Subsidizing borrowers
  - Taxing lenders
- How about net effects?
  - When  $r_b(q) > r_l(q)$ , then net taxing (and vice versa). *Why?*
  - We know that

$$r = \frac{r_b(\hat{q})}{1 - t_b} = \frac{r_l(\hat{q})}{1 - t_l} \quad \Rightarrow \quad r_b(\hat{q}) = \frac{1 - t_b}{1 - t_l} r_l(\hat{q})$$

- Therefore,  $r_b(q) > r_l(q)$  implies

$$\frac{1 - t_b}{1 - t_l} > 1 \quad \Rightarrow \quad t_l > t_b$$